## food - deli

in 2013 there are 72 food - deli sponsors

"Brand marketing is the method and the means by which you propel your business into the public consciousness. While the world of business has changed by leaps and bounds, the basic principles of brand marketing have remained the same."

Laura Lake, Branding Basics

The essential elements of successful marketing are **branding**, **visibility and shelf life.** Town Planner provides these vital marketing ingredients in a program that is attractive, affordable and effective.

**Branding.** The first stage of branding is the point at which your name and reputation begins to become imprinted in the public's mind. Achieving top of mind awareness means consumers will think of your business first, instead of your competitors. A daily presence in front of local residents will more quickly build your "personal identity" in the community.

**Visibility and Shelf Life.** Businesses throughout the country are leveraging the value of being "on display, everyday." Displaying your message in local homes is a valuable tool in attracting new customers and keeping current customers coming back. Town Planner positions you with important local community information that the families in your market want. Surveys by independent marketing research firms, such as Vera-Fast, show that on average better than 2 out of 3 families that receive a Town Planner Calendar hang it up in their homes and use it on a regular basis all year long.

Since 1987 families have come to trust and rely on Town Planner to keep them informed about things going on in their community. Families have also come to trust the businesses that support this valuable community resource and that's a great position for you to enhance your name brand and build your business.

See The 2013 Ad Samples Book For Additional Ads











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2013 Sponsor	Publisher	Advertiser Since
DeMarco's Bakery&Italian	NJSCH	1995
Hickory Tree Deli	NJOD2	1996
Shell Food Mart	ILHUA	1997
Alesci's	OHCAS	2000
D&R Bagels	OHCAS	2000
Mazzulo's	OHCAS	2000
Subway DI	SCFER	2003
Lehman's Deli	OHCOF	2004
Sub Pub	NJODO	2004
Albano's Deli	ILHUA	2006
Dave's Cosmic Subs	OHLUB	2006
Grantsville Market	MDNEL	2006
AQUIDNECK MEAT MARKET	RICEL	2007
Appetite	OHCAS	2007
Kugel's New York Style Deli	MADRU	2007
Schlotzsky's Deli	OHSIE	2007
Subway WA	SCFER	2007
Fred & Murry's Deli	NJSCH	2008
Brothers Meat & Seafood	MNDYN	2009
Clancey's Meats and Fish	MNDYN	2009
Corky and Lenny's	OHCAS	2009
Mazzulo's Aurora	OHCAS	2009
Playland Market	NYHOE	2009
SCHRODER'S DELI	RICEL	2009
Honey Baked Ham	INARM	2010
Beach Hut Deli	CACAR	2011
Cesar's Corner Deli	NJOD2	2011
Main Street Deli	NJOD2	2011
Penney's One Stop DBA Foxe's	MDNEL	2011
Pita Pit	CACAR	2011
Polski Smak Delicatessen	NJOD2	2011
Subway - Waunakee	WISTR	2011



"Just want to let you know that I am renewing my ads in the Town Planner for 2010.

I have had great success with the coupons and ads in the 2009 calendar. The coupons have been pouring in and with it the assurance that my advertising dollars were well spent.

Looking forward to doing business with you in 2010 and beyond."

Terri DeCoste, Schroder's Deli & Catering

Complete List of 2013 Sponsors Available Upon Request







