## planner profiles

## hair salons

## in 2013 there are 168 hair, nail & skin salon sponsors

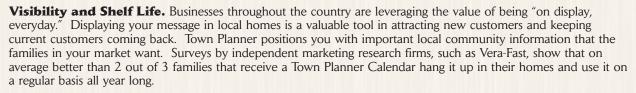
"Brand marketing is the method and the means by which you propel your business into the public consciousness. While the world of business has changed by leaps and bounds, the basic principles of brand marketing have remained the same."

Laura Lake, Branding Basics

The essential elements of successful marketing are **branding**, **visibility and shelf life.** Town Planner provides these vital marketing ingredients in a program that is attractive, affordable and effective.

**Branding.** The first stage of branding is the point at which your name and reputation begins to become imprinted in the public's mind. Achieving top of mind awareness means consumers will think of your

business first, instead of your competitors. A daily presence in front of local residents will more quickly build your "personal identity" in the community.



Since 1987 families have come to trust and rely on Town Planner to keep them informed about things going on in their community. Families have also come to trust the businesses that support this valuable community resource and that's a great position for you to enhance your name brand and build your business.

See The 2013 Ad Samples Book For Additional Ads











| Hair Symetry II  | 2012 Charack                    | Publisher | Advertiser Since  |
|--|---------------------------------|-----------|-------------------|
| Great Clips (Shorn Enterprises)         OHCAS         2000           Great Clips / House of Krauss         OHCAS         2000           Fantastic Sams         NJOD2         2001           Fantastic Sam's         PADEB         2003           S & S Beauty         NJWOR         2003           Vit-A-Life         NJODO         2003           Great Clips         OHSIE         2004           Super Cuts         NJSCH         2004           Jimmy V's Hair Styling         PADEB         2005           Lemon Tree         NYHOE         2005           Payal Beauty Parlour         NJODO         2005           Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           SuperCuts         INDIG         2008           SuperCuts         INDIG         2  | 2013 Sponsor                    | Publisher | Auvertiser Silice |
| Great Clips / House of Krauss         OHCAS         2000           Fantastic Sams         NJOD2         2001           Fantastic Sam's         PADEB         2003           S & S Beauty         NJWOR         2003           Vit-A-Life         NJODO         2003           Great Clips         OHSIE         2004           Super Cuts         NJSCH         2004           Jimmy V's Hair Styling         PADEB         2005           Lemon Tree         NYHOE         2005           Payal Beauty Parlour         NJODO         2005           Payal Beauty Parlour         NJODO         2005           Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           SuperCuts         INDIG         2008   | Hair Symetry II                 | PADEB     | 1999              |
| Fantastic Sams         NJOD2         2001           Fantastic Sam's         PADEB         2003           S & S Beauty         NJWOR         2003           Vit-A-Life         NJODO         2003           Great Clips         OHSIE         2004           Super Cuts         NJSCH         2004           Jimmy V's Hair Styling         PADEB         2005           Lemon Tree         NYHOE         2005           Payal Beauty Parlour         NJODO         2005           Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009   | Great Clips (Shorn Enterprises) | OHCAS     | 2000              |
| Fantastic Sam's PADEB 2003  S & S Beauty NJWOR 2003  Vit-A-Life NJODO 2003  Great Clips OHSIE 2004  Super Cuts NJSCH 2004  Jimmy V's Hair Styling PADEB 2005  Lemon Tree NYHOE 2005  Payal Beauty Parlour NJODO 2005  Sass Salon & Day Spa PAWEA 2006  Simply Swank OHLUB 2006  Sport Clips- Springhurst KYAUS 2006  In Vogue Spa MADRU 2007  Super Cuts NJSCH 2007  Carol Martin SalonSpa OHLUB 2008  Great Clips - Avon OHCOF 2008  Sport Clips- St. Matthews KYAUS 2008  Super Cuts NJSCH 2007  Carol Sport Clips St. Matthews KYAUS 2008  Sport Clips - At Andrews KYAUS 2008  Sport Clips - At Andrews KYAUS 2008  Great Clips - Avon OHCOF 2008  Sport Clips - St. Matthews KYAUS 2008  Great Clips - AL, AMH OHCOF 2009  Great Clips - AL, AMH OHCOF 2009  Great Clips OHLUB 2009  Salina's Day Spa INHES 2009  Crystal Nails OHCAS 2010  Dani's Hair Loft PADEB 2010  Great Clips - Zip Clips, Inc KYAUS 2010  | Great Clips / House of Krauss   | OHCAS     | 2000              |
| S & S Beauty         NJWOR         2003           Vit-A-Life         NJODO         2003           Great Clips         OHSIE         2004           Super Cuts         NJSCH         2004           Jimmy V's Hair Styling         PADEB         2005           Lemon Tree         NYHOE         2005           Payal Beauty Parlour         NJODO         2005           Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           SuperCuts         INDIG         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009   | Fantastic Sams                  | NJOD2     | 2001              |
| Vit-A-Life  Great Clips  Great Clips  OHSIE  2004  Super Cuts  NJSCH  Jimmy V's Hair Styling  Lemon Tree  NYHOE  Payal Beauty Parlour  Sass Salon & Day Spa  Simply Swank  Sport Clips- Springhurst  The New You Hairstyling  In Vogue Spa  Great Clips - Avon  Great Clips - St. Matthews  Super Cuts  Super Cuts  NJDIG  Great Clips - AL, AMH  OHCOF  Great Clips  OHLUB  Cory  Great Clips  OHCAS  OHLUB  Cory  Carol Martin SalonSpa  OHCAS  Cory  Cuts N Curls  OHCAS  OHC | Fantastic Sam's                 | PADEB     | 2003              |
| Great Clips Super Cuts NJSCH Jimmy V's Hair Styling PADEB Lemon Tree NYHOE Payal Beauty Parlour NJODO Sass Salon & Day Spa Simply Swank OHLUB Sport Clips- Springhurst NJSCH NJSCH NYHOE OHLUB Sport Clips- Springhurst NYAUS NJSCH NOGUE Spa MADRU SuperCuts NJSCH Carol Martin SalonSpa OHLUB Sport Clips- St. Matthews NJSCH Sport Clips- St. Matthews NJSCH Carol Martin SalonSpa OHCOF SuperCuts NJSCH Sport Clips- St. Matthews NYAUS SuperCuts NJSCH Cons Sport Clips- Avon OHCOF SuperCuts NIDIG Sport Clips- St. Matthews NYAUS SuperCuts NIDIG SuperCuts NIDIG SuperCuts NAWIN Super | S & S Beauty                    | NJWOR     | 2003              |
| Super Cuts  Jimmy V's Hair Styling  Lemon Tree  NYHOE  Payal Beauty Parlour  Payal Beauty Parlour  Sass Salon & Day Spa  Simply Swank  Sport Clips- Springhurst  The New You Hairstyling  In Vogue Spa  Great Clips - Avon  Sport Clips- St. Matthews  Sport Clips- St. Matthews  Sport Clips- St. Matthews  Sport Clips- St. Matthews  Sport Clips- Avon  Carol Martin SalonSpa  Great Clips - Avon  Cuts N Curls  Beauty Chateau  CACAR  CACAR  COUS  Great Clips - AL, AMH  OHCOF  Great Clips  Great Clips  AL, AMH  OHCOF  Salina's Day Spa  INHES  COUS  CIVALS  COUS  C | Vit-A-Life                      | NJODO     | 2003              |
| Jimmy V's Hair Styling PADEB 2005 Lemon Tree NYHOE 2005 Payal Beauty Parlour NJODO 2005 Sass Salon & Day Spa PAWEA 2006 Simply Swank OHLUB 2006 Sport Clips- Springhurst KYAUS 2006 In Vogue Spa MADRU 2007 SuperCuts NJSCH 2007 Carol Martin SalonSpa OHLUB 2008 Great Clips - Avon OHCOF 2008 Sport Clips- St. Matthews KYAUS 2008 SuperCuts INDIG 2008 SuperCuts INDIG 2008 Great Clips - AL, AMH OHCOF 2009 Great Clips - AL, AMH OHCOF 2009 Great Clips OHLUB 2009 Crystal Nails OHCAS 2010 Dani's Hair Loft PADEB 2010 Great Clips- Zip Clips, Inc KYAUS 2010  | Great Clips                     | OHSIE     | 2004              |
| Lemon Tree         NYHOE         2005           Payal Beauty Parlour         NJODO         2005           Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips - AL, AMH         OHCOF         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS </td <td>Super Cuts</td> <td>NJSCH</td> <td>2004</td>   | Super Cuts                      | NJSCH     | 2004              |
| Payal Beauty Parlour         NJODO         2005           Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips - AL, AMH         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | Jimmy V's Hair Styling          | PADEB     | 2005              |
| Sass Salon & Day Spa         PAWEA         2006           Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | Lemon Tree                      | NYHOE     | 2005              |
| Simply Swank         OHLUB         2006           Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | Payal Beauty Parlour            | NJODO     | 2005              |
| Sport Clips- Springhurst         KYAUS         2006           The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | Sass Salon & Day Spa            | PAWEA     | 2006              |
| The New You Hairstyling         PAWEA         2006           In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | Simply Swank                    | OHLUB     | 2006              |
| In Vogue Spa         MADRU         2007           SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010   | Sport Clips- Springhurst        | KYAUS     | 2006              |
| SuperCuts         NJSCH         2007           Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010   | The New You Hairstyling         | PAWEA     | 2006              |
| Carol Martin SalonSpa         OHLUB         2008           Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | In Vogue Spa                    | MADRU     | 2007              |
| Great Clips - Avon         OHCOF         2008           Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010   | SuperCuts                       | NJSCH     | 2007              |
| Sport Clips- St. Matthews         KYAUS         2008           SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010   | Carol Martin SalonSpa           | OHLUB     | 2008              |
| SuperCuts         INDIG         2008           Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010  | Great Clips - Avon              | OHCOF     | 2008              |
| Beauty Chateau         CACAR         2009           Cuts N Curls         OHCAS         2009           Fantastic Sam's         MAWIN         2009           Great Clips - AL, AMH         OHCOF         2009           Great Clips         OHLUB         2009           Salina's Day Spa         INHES         2009           Crystal Nails         OHCAS         2010           Dani's Hair Loft         PADEB         2010           Great Clips- Zip Clips, Inc         KYAUS         2010   | Sport Clips- St. Matthews       | KYAUS     | 2008              |
| Cuts N Curls OHCAS 2009 Fantastic Sam's MAWIN 2009 Great Clips - AL, AMH OHCOF 2009 Great Clips OHLUB 2009 Salina's Day Spa INHES 2009 Crystal Nails OHCAS 2010 Dani's Hair Loft PADEB 2010 Great Clips- Zip Clips, Inc KYAUS 2010   | SuperCuts                       | INDIG     | 2008              |
| Fantastic Sam's MAWIN 2009 Great Clips - AL, AMH OHCOF 2009 Great Clips OHLUB 2009 Salina's Day Spa INHES 2009 Crystal Nails OHCAS 2010 Dani's Hair Loft PADEB 2010 Great Clips- Zip Clips, Inc KYAUS 2010   | Beauty Chateau                  | CACAR     | 2009              |
| Great Clips - AL, AMH  Great Clips  Great Clips  OHLUB  2009  Salina's Day Spa  INHES  OHCAS  Crystal Nails  OHCAS  OHCAS  2010  Dani's Hair Loft  Great Clips- Zip Clips, Inc  KYAUS  2010  | Cuts N Curls                    | OHCAS     | 2009              |
| Great Clips OHLUB 2009 Salina's Day Spa INHES 2009 Crystal Nails OHCAS 2010 Dani's Hair Loft PADEB 2010 Great Clips- Zip Clips, Inc KYAUS 2010   | Fantastic Sam's                 | MAWIN     | 2009              |
| Salina's Day Spa INHES 2009 Crystal Nails OHCAS 2010 Dani's Hair Loft PADEB 2010 Great Clips- Zip Clips, Inc KYAUS 2010  | Great Clips - AL, AMH           | OHCOF     | 2009              |
| Crystal Nails OHCAS 2010  Dani's Hair Loft PADEB 2010  Great Clips- Zip Clips, Inc KYAUS 2010  | Great Clips                     | OHLUB     | 2009              |
| Dani's Hair Loft PADEB 2010 Great Clips- Zip Clips, Inc KYAUS 2010   | Salina's Day Spa                | INHES     | 2009              |
| Great Clips- Zip Clips, Inc KYAUS 2010   | Crystal Nails                   | OHCAS     | 2010              |
|  | Dani's Hair Loft                | PADEB     | 2010              |
| Mira Hair & Body Studio OHLUB 2010   | Great Clips- Zip Clips, Inc     | KYAUS     | 2010              |
|  | Mira Hair & Body Studio         | OHLUB     | 2010              |



"As you know, this is our first year on the Town Planner calendar and we're definitely renewing! We've had a fantastic response to the coupons...they come back quite frequently. In fact we're getting back at least one a day. It's made a big splash!"

Lisa Ruley, Owner Salon Bliss

Complete List of 2013 Sponsors Available Upon Request





