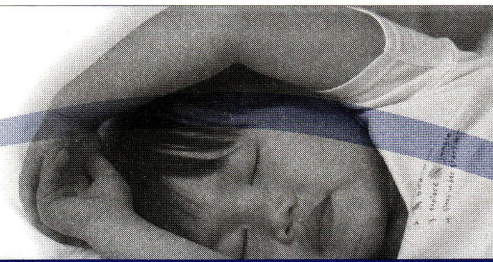




HEATING & AIR CONDITIONING
FURNACE & SHEET METAL



24530 Sperry Drive • Westlake, Ohio 44145

Phone: (440) 871-3777
Fax: (440) 871-3899

Dave,

We wanted to pass along a summary of our results for 2006. Our QuickBooks program is making it easier to track our results, and it has been about ten years since we provided numbers for you.

The following totals are for each different coupon offer:

\$10 off gas furnace tune-up – 68 calls - \$7,478.00

\$50 off new installation – 14 calls - \$74,633.00

\$5 off maintenance plan – 6 calls - \$1,113.80

\$7 off any service call – 65 calls - \$9,251.50

20% off air filters – 25 calls - \$2,122.00

178 total service calls - after coupon discounts: \$94,597.00

After 20 years of sponsorship of our local Town Planner program, the results are as powerful as ever.

Thank you for all of your help and support.

Sincerely,

Kori Szabo

Family Owned and Operated Since 1944



Turn to the Experts.