

DOERNBERG REAL ESTATE

RESIDENTIAL BROKERAGE

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Sid Hoenig Town Planner Calendar 480 Mamaroneck Avenue Harrison, NY 10528

Dear Sid:

In a business where the "drip drip" marketing theory is a proven result driven method of attracting more business your Town Planner Calendar is an excellent vehicle. In an independent contracting business like real estate it is a challenge to find a cost effective edge to enhance my visibility and sustainability. While at a holiday party I was introduced to someone they said "I know you, you are on our kitchen counter!" and another person commented "I see you every morning when I check my schedule." Your calendar is a gentle consistent method of continuity and reminder of who I am and what I do for a living....remember..that right hand corner is mine!!!

Sincerely

Claire Civetta, Associate Broker

Coldwell Banker Real Estate/Scarsdale

